

Shreyas Padmakiran

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SUMMARY

Solutions Engineer and technical customer-facing engineer with 3+ years owning the full lifecycle of enterprise partner relationships, spanning pre-sales discovery, solution architecture, proof-of-concept execution, production deployment, ongoing technical support, and customer success. Experienced across the intersection of business development and engineering: leading technical wins, conducting security reviews, building reference implementations, and translating complex requirements into concrete system designs. Strong written communicator who builds the documentation, runbooks, and escalation frameworks that make complex products easy to adopt and support at scale. Comfortable as the technical face of a product in front of CTOs and integration teams, and equally comfortable in the weeds debugging a production failure. Takes ownership from problem discovery through resolution.

TECHNICAL SKILLS

Languages: TypeScript, JavaScript, Python, Solidity

Backend & Systems: Microservices, REST APIs, WebSocket, Event-Driven Pipelines, Message Queues, BullMQ/Redis, Low-Latency Architecture, Real-Time Data

Infrastructure: Docker, AWS, GCP, Node.js, GitHub, Monitoring & Alerting

Customer-Facing Engineering: Pre-Sales Technical Strategy, Solution Architecture Design, PoC Execution, Technical Due Diligence, Security Reviews, RFP/RFI Response, Customer Success, Technical Support & Triage, Integration Runbooks, SDK/API Development, Developer Documentation, Enterprise Onboarding, Demo Engineering

EXPERIENCE

Solutions Engineer & Developer Relations

Jun 2025 – Apr 2026

Sei Development Foundation

- Owned the technical win across 10+ enterprise and protocol sales cycles, leading consultative discovery, designing custom solution architectures, and driving each engagement from qualification through production deployment
- Planned and executed guided proof-of-concepts with prospective partners, defining technical success criteria mapped directly to business objectives
- Led technical security reviews for production deployments, articulating security posture, audit history, and risk management practices to both technical and non-technical stakeholders including CTOs
- Built a reference implementation library adopted as the standard onboarding resource across the ecosystem, measurably reducing time-to-integration and repeat support volume
- Rebuilt public technical documentation from scratch; collected and organised feature requests as a structured feedback loop to the product team
- Built internal automation tooling (Monday.com → GitHub PR pipeline, TypeScript, BullMQ, Redis) to streamline partner tracking and GTM operations
- Drove 600% developer engagement growth (Electric Capital) through ecosystem enablement, partner onboarding programs, and community initiatives
- Acted as the bridge between external partners and internal engineering/product, triaging blockers, surfacing feature requests with reproduction steps, and following through to resolution

Developer Relations Engineer

Apr 2024 – Jun 2025

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- Owned end-to-end technical relationships for enterprise teams integrating with a complex distributed protocol, covering initial scoping and architecture design through production deployment and post-launch support
- Conducted technical discovery and qualification calls; responded to technical questionnaires and delivered custom integration guidance for each partner use case
- Contributed to SDKs and client libraries; built demo applications and integration templates adopted across the developer ecosystem
- Organised and participated in developer events, Twitter Spaces, and community workshops to drive platform awareness and developer pipeline

- Collected and organised feature requests and integration pain points as structured product input, collaborating with product to prioritise improvements

Lead Backend Engineer

Sep 2022 – Apr 2024

Chaidex

- Designed and built the entire production backend from scratch, including microservices, REST APIs, WebSocket feeds, event-driven data pipelines, and a low-latency order matching engine
- Took the system from prototype to live production independently. At peak handled \$50k+ in active liquidity with institutional market makers and no cascading failures under real load
- Built event-based indexers, real-time data pipelines, and monitoring/alerting infrastructure; owned all architecture, scaling, and incident response decisions

Contractor, Lead Product Engineer

2022

QuillAI Network

- Built QuillCheck from scratch, the flagship product of QuillAI Network: a DeFi token risk analysis platform with honeypot detection, liquidity assessment, ownership analysis, and holder risk scoring across 10+ EVM chains
- Sole engineer from zero to 10,000 users; owned architecture, API design, documentation, and deployment end-to-end
- Designed the public REST API surface consumed by third-party integrators and institutional users

SHIPPED PROJECTS

QuillCheck: DeFi token risk analysis platform covering honeypot detection, liquidity assessment, and holder analysis across 10+ chains. 10,000 users. [docs](#)

Pacifica Nexus: Pro trader terminal for a Solana perpetual DEX, featuring an arbitrage scanner, liquidation maps, bracket order management, and real-time trade logs. [link](#)

EDUCATION

Dayananda Sagar College of Engineering

BE in Electronics and Telecommunication Engineering

May 2024

- SGPA: 9.03/10 | 6th Rank in University